

# SME Deployment Case Study - EUROFER



<http://www.profoss.eu>

## EUROFER's implementation of Asterisk

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## What is EUROFER?

- European Confederation of Iron and Steel Industries
- Various members throughout Europe (EU27)
- About 30 employees
- Phone calls all around the globe
- Landline & cellular phone calls
- Open Source servers for a long time

## Who am I? - Asterisk, easy as a, b, c...

- Graphist of the company...
- ...becoming the IT assistant as well
- Strong point for knowing Asterisk:
  - Curiosity
  - Knowledge of Linux
  - Interest in telecommunication
  - Happy to learn and teach myself

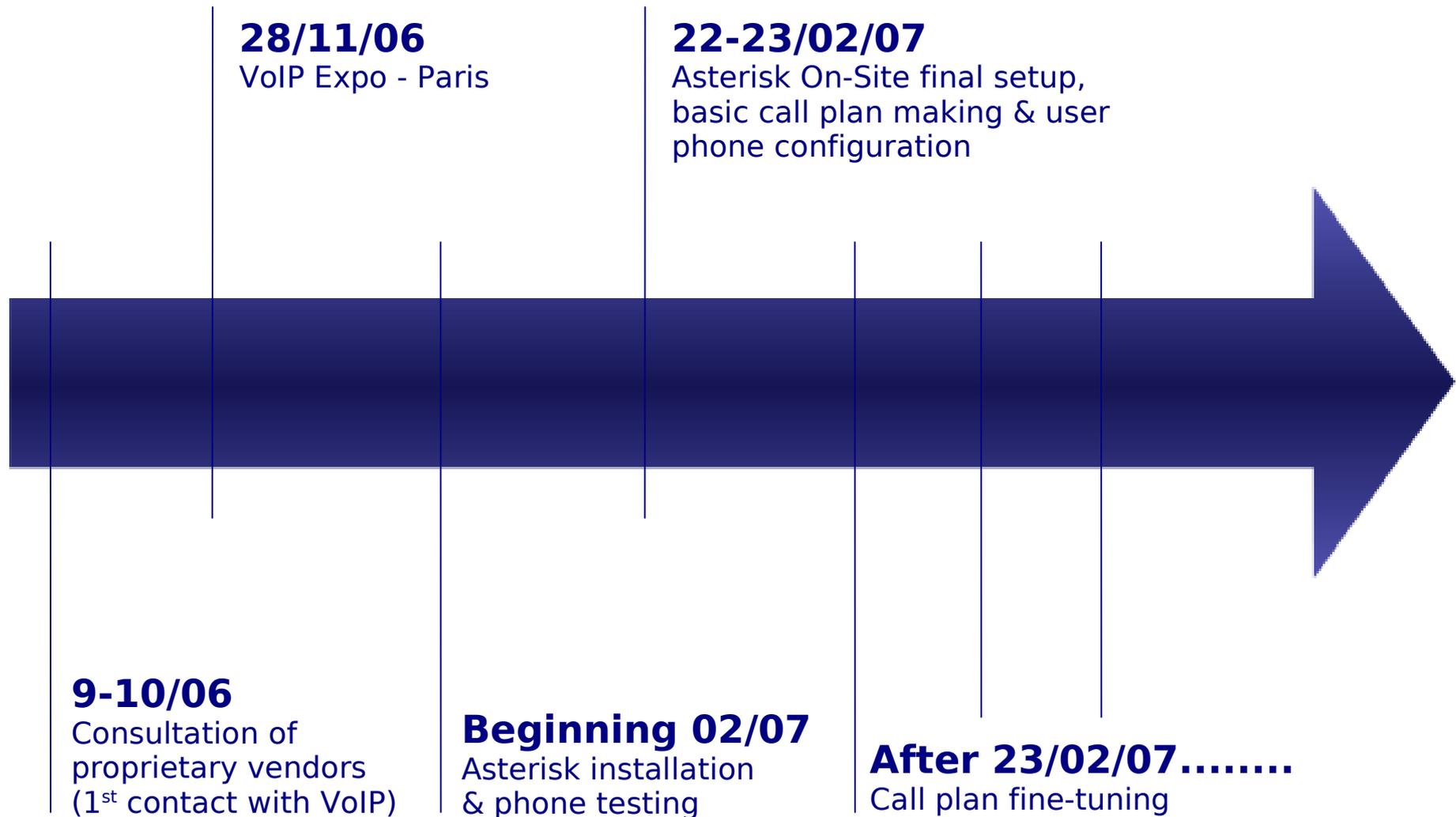
## Why?

- Open Source
- Autonomy
- Flexibility
- Limitless features
- Choice of hardware
- Cost
- EUROFER's office relocation

## How?

- EUROFER IT manager was required for machine installation
- External Consultant was required for Asterisk installation & first setup
- Asterisk administrator was needed to setup each user (sip.conf, voicemail.conf), user phone & call plan (extensions.conf)

## Project timeline



## Important to check!

- PCI Slot Type
- No shared IRQ
- Compatibility with other hardware (ISDN cards, ...)

## Problems

- Phone quality
- Special features documentation (i.e. monitoring extension state)
- Lack of standards for those features
- Too recent hardware
- QoS
- VoIP Provider
- Server in Production
- My Knowledge
- TIME!

## Our main issue: VoIP phones

- PoE + 2<sup>nd</sup> port
- Usability
- Features
  - personalisation
  - extension monitoring
- Ease of update
- **QUALITY!**
- Tested phones:
  - snom 320 & 360
  - AT 320
  - Polycom IP320
  - TIGER IP 0027
  - DECT on TIGER Gate 102

# Advantages

We had them all...

## The Future...

- Call Plan rewriting:
  - Better implementation of conference rooms
  - Mobile Gateway
  - PDA Phone integration with SIP software
  - Better integration of our address directory (LDAP) for speed dial numbers
  - Call divert

## Learning Resources

- EYEPEA
- VoIP Expo
- « Asterisk » Book (O'Reilly)
- Our Consultant (TOOTAi)
- <http://www.voip-info.org/>

## Questions?

Thank you for your attention!

Any questions?

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